

# Payment Reform

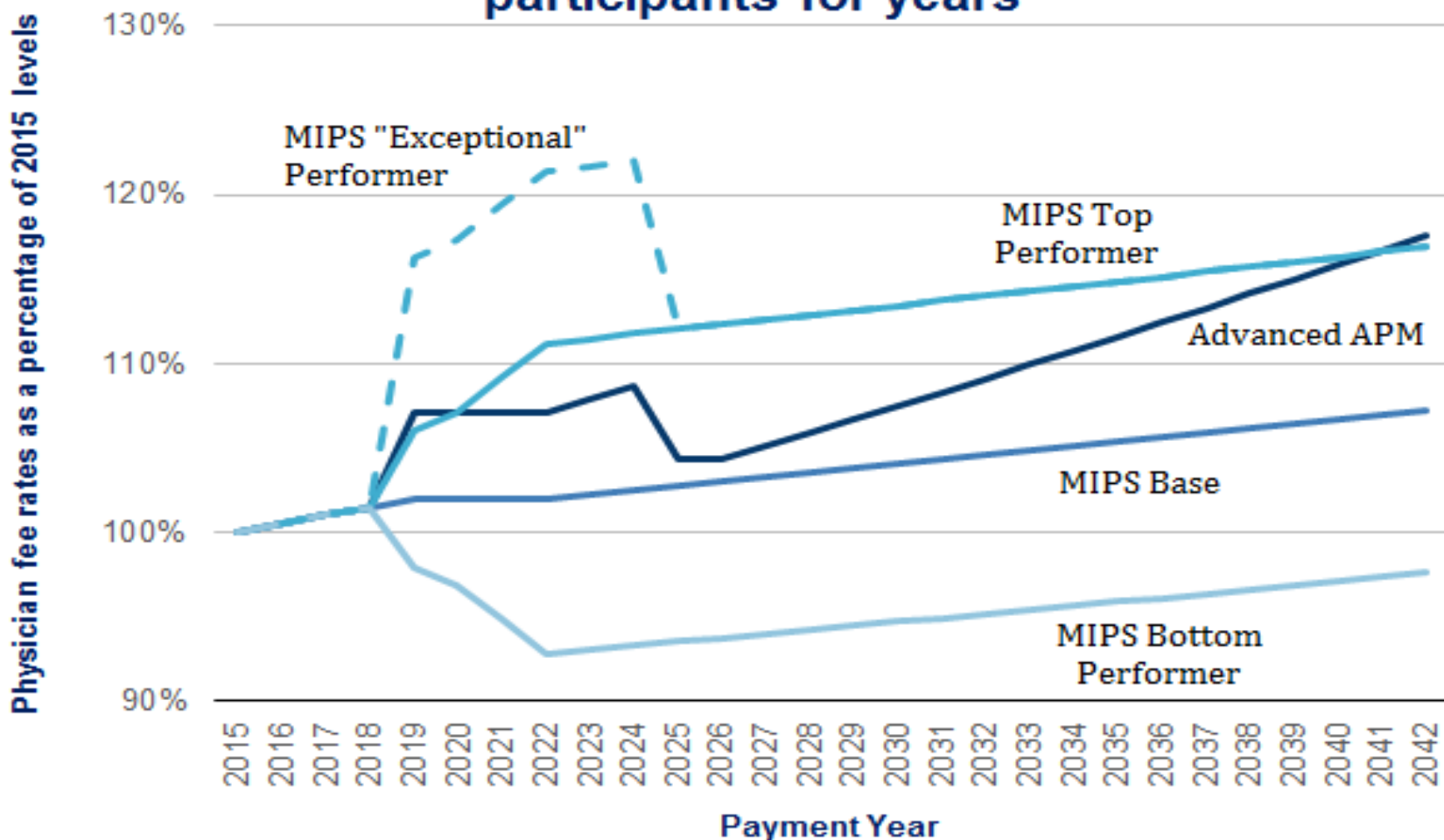
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# Spend too much





## Top MIPS performers could out-earn APM participants for years



Source: Data compiled based on fee update and performance-based bonuses and penalties under the two incentive programs outlined in the Medicare Access and CHIP Reauthorization Act of 2015.

Note: Advanced APM line excludes contract performance and MIPS excludes the use of a conversion factor that can magnify a MIPS bonus or penalty by as much as three times to ensure budget neutrality.

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# Why Do We Call It “Value Based Payment”

A woman in a white apron and blue striped shirt is feeding a young boy in a brown vest a spoonful of sugar. The scene is set in a kitchen with wooden cabinets and shelves in the background. The text "JUST A SPOONFUL OF SUGAR HELPS THE MEDICINE GO DOWN" is overlaid in white, bold, capital letters across the center of the image.

**JUST A SPOONFUL OF SUGAR  
HELPS THE MEDICINE GO DOWN**

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# Efficiency Requires Flexibility



# MSSP Savings Net of Bonuses

ACO cohort	2013			2014		
	Aggregate spending change	Bonuses	Net	Aggregate spending change	Bonuses	Net
2012 cohort	-\$243M	\$244M	\$1M	-\$437M	\$179M	-\$258M
2013 cohort	\$4M	\$68M	\$73M	-\$133M	\$95M	-\$39M
2014 cohort	-	-	-	-\$58M	\$68M	\$10M
Total	-\$238M	\$312	\$74M	-\$628M	\$341M	-\$287M

- Net savings = 0.7% of spending for ACO patients (\$67/bene)
- Does not account for costs to Medicare or ACO costs of participation, lowering spending/improving quality
- But underestimate because of spillovers: Total net savings = \$685M (1.6% of spending for ACO patients)

# Episode Payments

## ■ Some evidence of savings

- Some lower spending in episodes with post-acute care<sup>2,3</sup>
  - PAC spending decreased ~20% (incl. SNFs, IRFs, Home Health)<sup>3</sup>
- BPCI saved ~4% on orthopedic episodes<sup>3</sup>
- Ark save 5% on perinatal episodes

## ■ Savings may be offset by increased episode volume (Fisher, 2016)

## ■ No consistent quality impact BPCI<sup>1, 2</sup>

<sup>1</sup> Econometrica, Inc. "Evaluation and Monitoring of the Bundled Payments for Care Improvement Model 1 Initiative." July 2015.

<sup>2</sup> Lewin Group. "CMS Bundled Payments for Care Improvement Initiative Models 2-4: Year 1 Evaluation & Monitoring Annual Report." February 2015.

<sup>3</sup> Dummit et al. "Association Between Hospital Participation in a Medicare Bundled Payment Initiative and Payments and Quality Outcomes for Lower Extremity Joint Replacement Episodes." JAMA. 2016;316(12)



# Everything is Relative

- We want



- We have



- We can build



END

# Narrative

- We spend too much
- FFS often culprit
  - FFS can work, it does in other countries.
  - We implement poorly (high prices etc
  - FFS trajectory low
- More excitement about APMs
  - Value a misnomer, these are really about risk transfer
  - Flexibility to substitute inputs key to efficiency
- ACOs save (a little bit of \$)
  - A few points on eval and interpretation of lit
- Episode base payment saves a little bit
  - Less comprehensive than ACOs
- Choosing payment involves comparing imperfect options. Relative merits is key: